

HOW CAN I GET STARTED?

- ❑ Are you at least twenty-five years of age?
- ❑ Do you have an acceptable five-year MVR (motor vehicle record)?
- ❑ No DUI or DWI in the last 5-years?
- ❑ No chargeable accidents in the last 39 months?
- ❑ No more than two (2) moving violations in the last 39-months?
- ❑ No suspensions or interruptions in your driving record in the last 39-months?
- ❑ Do you maintain a permanent residence in the Phoenix or Tucson metropolitan area?
- ❑ Are you motivated to succeed in business as a taxicab independent contractor?

The *Small Business on Wheels™* program paves the way for you to generate positive cash flow immediately upon completion of the two-day Driver Certification Program.

Discount Cab's offers several shifts; twelve (12) or twenty-four (24) hours.

Call (602) 200-5500 or (480) 615-3349 in the Phoenix metropolitan area for complete information about Discount Cab's *Small Business on Wheels™* contract driver certification program.

You are welcome to visit any of our driver facilities for a free consultation:

4600 West Camelback Road in Glendale
2225 West Main Street in Mesa
2110 North Dragoon in Tucson

How often have you dreamed about being your own boss? The dream is about to become a reality. Discount Cab may be the right opportunity if you are at least twenty-five years of age and have a clean motor vehicle record.

Have you ever had the opportunity to drive a taxicab, luxury sedan or limousine for a living? Discount Cab's professional driver certification program outfits you with the knowledge, skills and tools necessary to profitably manage your very own *Small Business on Wheels™*.

You are welcome to visit any of our driver facilities for a free consultation:

DISCOUNT CAB

4600 West Camelback Road
Glendale, AZ 85301
(602) 889-0739

2225 West Main Street
Mesa, AZ 85201
(480) 615-9264

2110 North Dragoon Street
Tucson, AZ 85745
(520) 631-4515



Total Transit, Inc.

Taxicabs, Airport Resort & Special Needs Vans

4600 West Camelback Road
Glendale, AZ 85301
602-200-5500, 602-200-5505 Fax
www.totaltransitinc.com

Total Transit, Inc.
Taxicabs, Airport Resort & Special Needs Vans
4600 West Camelback Road
Glendale, AZ 85301
602-200-5500, 602-200-5505 Fax
www.totaltransitinc.com




- Dreamed about being your own boss?
- Want a great new office with a window that corners?
- **Want to make \$100+ cash daily?**
- Want financial freedom?
- Like working with the public?



www.123cash4me.com

Phoenix: 602-200-5500
Mesa: 480-615-3349
Tucson: 520-631-4515

Discount Cab's *Small Business on Wheels™* professional driver lease programs offer you complete freedom of choice. You determine the hours of business activity. You choose the geographic area within Discount Cab's customer service region that business transactions take place.



**EZ12
EARLY RISER**

\$78 DAILY

The *Small Business on Wheels™* program paves the way for you to generate positive cash flow immediately upon completion of the two-day Driver Certification Program.

Discount Cab offers taxicab service in the greater metropolitan areas of Phoenix and Tucson, Arizona (Maricopa, Pinal and Pima County). In fact, Discount Cab professional drivers take out-of-town trips with customers across the state of Arizona.

Discount Cab is a customer service driven organization. We want our professional drivers to achieve success. This is a mutually beneficial business relationship between Discount Cab (General Contractor) and you (Independent Contractor). Together, we serve the ground transportation needs of the public-at-large, our most valuable customer.

How many new small business owners turn a profit on day one? At Discount Cab "Your Cash Register is Ringing!"

EZ12 EARLY RISER & NIGHT OWL LEASES

12-Hour Leases

Start early. Work late. "No Hassle" 12-hour shift leases that maximize your freedom of choice as an independent contractor operating your very own Discount Cab *Small Business on Wheels™*. Drive when you want, take time off when you choose. Your independent contractor account is automatically renewed upon receipt of lease payment, provided you take advantage of Discount's EZ12 program by purchasing one or more leases every thirty days. *Good luck on the Road to Adventure!*



**EZ12
NIGHT OWL**

**\$62 SUN.-THUR.
\$72 FRI.& SAT.**

ST24 STREETSMART 24-Hour Lease

Freedom and flexibility are the keywords for this program. Keep possession of your street division Discount Cab around the clock. Take pride in your Discount Cab *Small Business on Wheels™* and park it in your own space at home. You pick and choose the hours of service for your Discount Cab *Small Business on Wheels™*. STREETSMART rewards you with one lease credit on Sunday in conjunction with a "Pick-6". That is paying in full six STREETSMART leases in the same calendar week. AdvancePay your STREETSMART lease weekly and achieve



**ST24
STREETSMART**

**\$105 DAILY
\$580 WEEKLY**

AP24 SKY SMART 24-Hour Lease

A Discount Cab Airport independent contractor is easy to pick out of the crowd. A professional driver achieving financial freedom at one of the world's busiest airports. It is the peak travel season at Phoenix Sky Harbor International Airport. Is there a better time to be taking advantage of an AP24 SKYSMART 24-Hour Lease then now? SKYSMART offers the very popular "AdvancePay" weekly discount - It will save you money and time. Ninety-eight percent of Discount Cab airport independent contractors participate in the "AdvancePay" program. Get certified as an airport independent contractor and watch your profits soar!




**AP24
SKY SMART**

**\$103 DAILY
\$575 WEEKLY**

EBLP EQUITY BUILDER LEASE-TO-PURCHASE

Build your future on a solid foundation. Take advantage of Discount Cab's EQUITY BUILDER LEASE-TO-PURCHASE Program. EBLP is an excellent opportunity for the budding entrepreneur to build equity in his/her Small Business on Wheels™ under the tutelage of the expert small business consultants at Discount Cab. We take care of all the maintenance - It is a worry free opportunity to make a sound investment in your financial future. Secure your position in the business world today. Join the ranks of progressive thinking Professional Drivers



**EBLP
EQUITY BUILDER**

**\$300 DOWN
LEASE -TO-PURCHASE**

JOIN A WINNING TEAM!

Now is the time to pursue the dream of being your own boss.



Join Discount Cab, "The Innovator of Professional Driver Financial Freedom Programs."

Accept Discount Cab's invitation to become the "General Manager" of your very own Small Business on Wheels™. Good luck on the Road to Adventure!

In exchange for paying Discount Cab a lease at the end of the shift we will provide you with the:

- *Keys to your Discount Cab...*
- *Two-way radio dispatch services...*
- *Liability Insurance Policy coverage...*
- *And, we take care of the maintenance!!*



DEVELOPING COMPETENCIES FOR DYNAMIC COUNCIL/MANAGER/STAFF RELATIONSHIPS

NAME _____

FIRST NAME (OR NICKNAME) FOR NAME TAG _____

TITLE _____

BUSINESS PHONE _____

ADDRESS _____

CITY/TOWN _____

STATE _____ ZIP _____

I would like to receive electronic notices of other League Workshops and Trainings.

EMAIL ADDRESS _____

My check in the amount of \$_____ is enclosed.

**PLEASE MAKE CHECK PAYABLE TO:
THE LEAGUE OF ARIZONA CITIES AND TOWNS**

\$125
Registration Fee

Workshop fee includes all course materials, continental breakfast and lunch.
No refunds will be accepted after Monday, March 18. *Cancellations must be received in writing to receive a refund.*

If you have questions, please contact
Matt Lore at (602)258-5786.

Mail Registration and Payment to:
The League of Arizona Cities and Towns
1820 West Washington Street
Phoenix, AZ 85007 FAX: 602-253-3874

Jointly Sponsored by



1820 W. Washington Street
Phoenix, Arizona 85007
Phone: 602-258-5786
Fax: 602-253-3874

E-mail: league@mg.state.az.us
Internet: www.azleague.org



FULL DAY WORKSHOP



*Developing
Competencies
for Dynamic
Council/Manager/Staff
Relationships*

March 22
9:00 a.m. to
4:00 p.m



Developing Competencies for Dynamic Council/Manager/Staff Relationships

Workshop Overview

“Effective and productive relationships among Council/Manager/Staff do not occur by accident. Like any good relationship, they are nurtured and sustained through the deliberate efforts of managers, staff and the councilmembers who communicate openly and honestly, differentiate their roles and responsibilities, focus on mutual goals, and work diligently to establish trust and teamwork. In the face of pervasive social, political, and economic change, cooperation between elected officials and administrators is more critical than ever. We must work effectively together as elected officials and professionals to accomplish our goals.

This interactive session will facilitate:

- Developing of political skills
- Identifying long-range goals
- Cultivating team work
- Exploring new leadership requirements
- Applying skills to be an effective elected official and staff member
- Understanding organizational roles
- Building sustainable relationships

This workshop will include time to work on several issues the participants wish to openly discuss.

About the Workshop Facilitators

The workshop will be led by a team of seasoned professionals. Mayor Kathie Novak and Dr. Martin Vanacour have been working together for over five years presenting Council/Manager/Staff workshops throughout the United States.

Kathleen M. Novak, M.S.



Kathleen is currently Mayor of Northglenn Colorado where she has served on the council since 1991. She is active in the National League of Cities and currently is the Chair of the 2002 National League of Cities Conference

Planning Committee, the Conference Evaluation Committee and the Finance, Administration and Intergovernmental Relations Steering and Policy Committees.

Ms. Novak recently contributed to *Working Together; A Guide for Elected and Appointed Officials*, published by NLC and ICMA and speaks throughout the country in the areas of process facilitation, leadership development, management training, team building and retreat facilitation.

Dr. Martin Vanacour



Dr. Vanacour is currently the CEO of Dynamic Relations, L.L.C., management and consulting company. Prior to starting his company, he served as the City Manager for Glendale, Arizona from 1985 until January 2002.

In addition to serving as City Manager for Glendale, Dr. Vanacour served as Assistant City Manager for the City from 1970 until 1985.

Dr. Vanacour also serves on the Board of Directors for the Morrison Institute for Public Policy and is an adjunct faculty member at Arizona State University and the University of Phoenix.

Cost

The cost for the workshop is \$125. This price includes all materials needed for the session, a continental breakfast and lunch. Please let us know in advance if you have any special dietary needs.

The workshop fee will be discounted to \$100 per person when 3 or more participants attend from the same city/town.

Refunds & Cancellations

Registrants unable to attend the workshop are eligible to receive a full refund by sending a written request no later than Monday, March 18, 2002. Cancellations will not be accepted by phone. No refunds will be issued after close of business on March 18, 2002.

Date and Time

Friday, March 22 from 9:00 a.m. to 4:00 p.m.

Location

The workshop is being held at the Burton Barr Central Library, 1221 N. Central Avenue, Phoenix, AZ, (602) 262-4636.

